

CURRENT MARKET VALUATION

LAND FOR PROPOSED PUBLIC PARK WITHIN LOT 1 DP 1139826

RALSTON AVE BELROSE

DATE OF VALUATION: 27 JULY 2016



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VALUATION SUMMARY

PROPERTY: Land at Belrose

DESCRIPTION: Vacant land

TITLE: Part lot 1 DP 1139826

LAND AREA: 3,000 m².

ZONING: RE1 – Public Recreation (proposed)

DATE OF VALUATION: 27 JULY 2016

VALUATION: \$300,000 (\$100/m² per site area x 3,000 m²)

The proposed VPA also includes:

- Design and construction works associated with the embellishment of the proposed new park
- Management and maintenance for two years
- The provision and installation of a public outdoor gymnasium within the proposed park, including up to 15 items of exercise equipment.

I have estimated this Value at \$75,000.

To any party relying on this report we advise that this one page summary must be read in conjunction with the attached report of which this summary forms part.

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Valuation: Part lot 1 DP 1139826. Land at Belrose July 2016

QUALIFICATIONS:

I am a Certified Practicing Valuer. I am an Associate Member of the Australian Property Institute since 1984. I have over 25 years' experience in providing valuations for all types of property within the greater metropolitan area (15 years at the Valuer General's Department and over 10 years in private practice). Since late 2002, I have worked as a sole practitioner in my current role at FPV Consultants.

INSTRUCTIONS:

Dominic Varde senior property officer for Northern Beaches Council has instructed FPV Consultants to carry out a valuation on the property known as part Lot 1 DP 1139826.

The Metropolitan Local Aboriginal Land Council (MLALC) own the above land which has an area of approximately 135 hectares (adjoining National Park) and propose to develop about 18 hectares of the land for residential use and public recreation areas.

Council will require a valuation assessment of the proposed public park (3,000 m²) which will be zoned RE1 Public Recreation and will be dedicated to Council. The proposed new park is to be located within the proposed Asset Protection Zone (APZ) Reserve surrounding the proposed residential lots.

The proposed VPA also includes:

- Design and construction works associated with the embellishment of the proposed new park
- Management and maintenance for two years
- The provision and installation of a public outdoor gymnasium within the proposed park, including up to 15 items of exercise equipment.

The valuation advice should be undertaken to API reporting standards and should include a detailed rationale on the basis of the valuation assessment including the relativity of all comparable sales etc. to the subject properties being fully explained analysed and adjusted including calculations and workings.

DATE OF VALUATION:

27 July 2016.

BASIS OF VALUATION:

Market value at any time means the amount that would have been paid for the land if it had been sold at that time by a willing but not anxious seller to a willing but not anxious buyer.

LOCATION:

The proposed public recreation site is located to the west of the existing sealed road which extends from the gated entry to the site near the intersection of Ralston Avenue and Elm Avenue. The site is near an electrical substation. It is surrounded by natural

bushland to the north, west and south, comprising the Garigal National Park. A well-established residential area is located to the south east.

A neighbourhood retail centre is located on Ralston Avenue, within walking distance of the site. The Village Centre includes an IGA supermarket, as well as a range of local retail and commercial services, including auto accessories, beauty salon, fitness centre, florist, hairdresser, newsagent and restaurants.



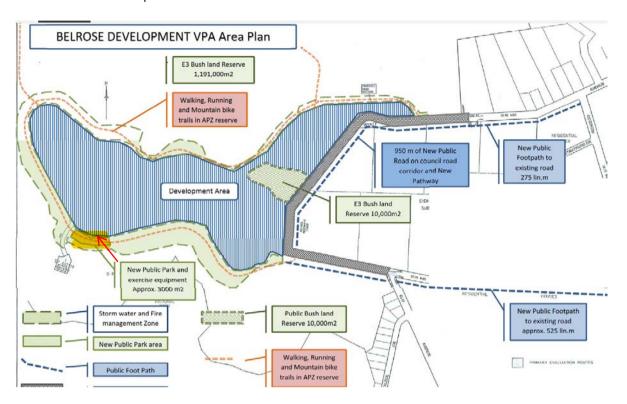


BACKGROUND:

The MLALC propose to separate their land into two areas:

A. An area of 16.76 hectares (12.5% of the total area when combined with the 0.3 hectares of RE1 public recreation land) is proposed to be rezoned to R2 Low Density Residential and RE1 Public Recreation. The Planning Proposal states that this land is to subdivided into 159 residential lots and allow for the development of a variety of housing types. A maximum building height of 8.5 metres and a minimum lot size of 600 m² is proposed to be applied to the residential area as per the nearby residential areas.

B. Up to 119.1 hectares (87.5% of the total area) is proposed to be rezoned E3 Environmental Management which will provide for a limited range of development in the interest of protecting the lands ecological and aesthetic values. However, a proportion of this vegetation may need to be managed to limit the risk to the new residential development from bushfire.



LEGAL DESCRIPTION:

The subject land is known as part Lot 1 DP 1139826 All within the local government area of Warringah, locality of Belrose, Parish of Manly Cove and County of Cumberland.

LAND DESCRIPTION:

The subject land is predominantly level & is covered with remnant native vegetation.







SERVICES:

All services available to the subject area, which includes water, sewerage/drainage, gas, electricity and telephone whilst some roads are bitumen sealed, concrete kerbed and guttered. At present the subject has restricted access.

ZONING:

The land is located within the C8 Belrose North Locality under Warringah Local Environmental Plan 2000. The land is currently deferred from Warringah Local Environmental Plan 2011 and forms part of the Strategic Land Review.

The Department of Planning and Council are undertaking a strategic review to identify the most appropriate zoning and land use controls for land within Oxford Falls Valley and Belrose North.

The proposed zoning of the subject site under the Ralston Avenue planning proposal is

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<u>RE1 – Public Recreation - The permitted uses with consent:</u> Boat building and repair facilities; Boat sheds; Building identification signs; Business identification signs; Car parks; Child care centres; Community facilities; Emergency services facilities; Kiosks; Recreation areas; Recreation facilities (indoor); Recreation facilities (major); Recreation facilities (outdoor); Respite day care centres; Restaurants or cafes; Water recreation structures.

ENVIRONMENTAL ISSUES:

The current passive use of the property would suggest that the land is not contaminated. There are no mapped areas of known critical habitat or endangered ecological communities.

Remnant native vegetation on the property has been identified as potential habitat for threatened species with several species recorded in the immediate vicinity (Travers Bush fire & ecology 2015).

MARKET COMMENTARY:

The Reserve Bank has decided to leave official interest rates on hold in July 2016 following the rate cut in May 2016. Official rates remain at a record low 1.75 %. The housing markets have increased following since May 2016, with auction clearance rates rising strongly in Sydney and auction market activity in other capitals also increasing.

Signs are emerging of increased residential investor activity reflecting possible changes to property taxes.

Latest economic data remains mixed with concerns continuing regarding the outlook for both the local and international economies.

Although the latest Australian Bureau of Statistics national GDP data for the March quarter was generally positive, indications remain of declining prices growth, which will likely remain a key concern for the bank.

The latest US jobs data was disappointing and decreases the chances of a near-term rise in US interest rates that would have put downward pressure on the Australian dollar in line with policymaker's objectives.

While ABS building approvals improved over April 2016, trends are mixed with continued strength in Melbourne houses and Sydney units but weakening activity in Sydney houses and Melbourne units.

The April 2016 unemployment rate remains at a three-year low, however most of the recent growth has been in part-time jobs with full-time employment falling.

Although rates are on hold this month, the likelihood remains that the Bank will again cut rates in the near-term with growing concerns over declining inflation.

The median sales price for houses in Belrose is \$1,410,000

The median sales price for houses in Belrose, NSW in the last year was \$1,410,000 based on 81 home sales. Compared to the same period five years ago, the median house sales price for houses increased 54.9% which equates to a compound annual growth rate of 9.1%.

Sales Evidence (next page):

Valuation: Part lot 1 DP 1139826. Land at Belrose July 2016

sale 1: 138 Forest Way Belrose	
Land Area: 25,180 m ²	Contract Date: 18/10/2013
Sale Price: \$4,224,000	Analysed Land Rate: \$168/m² per site area
Zone: RE1 Public Recreation	legal description: Lot 52 DP 819308

Comment: Purchaser Minister Administering the Environmental Planning and Assessment Act, 1979. Vendor RMS. Heavily timbered land. Corner with unmade section of Everton Road, Close to Glen Street. Superior.



Sale 2: 26 Wyatt Ave Belrose	
Land Area: 13,250 m ²	Contract Date: 14/3/2014
Sale Price: \$2,200,000	Analysed Land Rate: \$136/m² per site area
Zone: Locality C8 Belrose North under the Warringah LEP 2000.	Legal description: 2569/752038

Comment: Improved sale - A single level brick and tile roof residence, built circa 1960's, in average condition. Detached triple garage. Located on a sealed road with in Belrose, and approx. 500 metres from Forest Way. An irregular shaped inside lot, falling to the rear, with extensive landscaping comprising formed driveway, fencing, lawn, garden, lake, stables, and sheds. The property receives bushland views. Added value of improvements say \$600,000. Deduced land value say \$1,800,000.



Sale 3: 7 Oxford Falls Road Oxford Falls	
Land Area: 62,980 m ²	Contract Date: 6/12/2015
Sale Price: \$2,150,000	Analysed Land Rate: \$34/m² per site area
Zone: Locality - B2 Oxford Falls Valley within the Warringah LEP 2000.	Legal description: Lot 906 & 907 DP 752038

Comment: Vacant land. No formed access road. Bushland, completely surrounded by National Park. Perched on top Red Hill, with views. Sold with an approved DA to build a home. Subject to transmission line easement.



Sale 4: 177 Forest Way Belrose	
Land Area: 9,505 m ²	Contract Date: 5/9/2014
Sale Price: \$2,355,000.	Analysed Land Rate: \$157/m² per site area
Zone: Locality - B2 Oxford Falls Valley within the Warringah LEP 2000.	Legal description: 12/737255

Comment: Improved sale: A two level brick and tile roof residence, built circa 1980's, in average condition, and with a double garage. Located on a main arterial road with in Belrose, and approx. 3 km from Forest Way Shopping Centre. An irregular shaped inside lot, falling to the rear, with average landscaping comprising formed driveway, fencing, lawn, garden, in ground pool, and flood-lit tennis court. The property receives bushland and distant ocean views Added value of improvements say \$865,000. Deduced land value say \$1,490,000.



Valuation: Part lot 1 DP 1139826. Land at Belrose July 2016 Page 11 of 12 pages

VALUATION RATIONALE/METHODOLOGY:

The principal method of valuation is the comparison of rates from sales evidence of comparable properties. Then adjustments for the inherent characteristics of the sales compared to the subject site have to be made.

Comparison is best made with comparable vacant land evidence zoned for public recreation. These may not always be available in established areas. In these instances, a value judgment must be made of the value by a Valuer who has the qualifications, training and experience to make the necessary judgment as to the merits or otherwise of the subject property in comparison with available evidence.

In summary, whereas the highest and best use of the acquired land is Public Recreation; it should be valued according to comparable sales of land with similar allowable uses and not sales that supports other uses or is valued on uses not readily available to the subject land.

There is no doubt that most Councils and State Government agencies are willing to sell or swap land zoned or reserved for recreation purposes, so as to fund the purchase of other land in better locations or to augment existing parkland. Therefore, in order to assess market value for subject lands it is assumed the subject land is available for sale and there is a purchaser out there willing to buy this land.

Further, it should be recognised that there must be some relativity between the values of open space land within a specific area to the values of surrounding land uses. Land values of surrounding properties are significantly higher than values of the recreation sales. This is merely a general principal of adjustment to values for location, which a consideration is entered into the determination of market value for the subject.

Also economies of scale have dictated in the market place that the smaller the site the higher the value rate should be applied (all things being equal). Therefore, a larger parcel of land will result in a lower rate per square metre per site area which can be reflected, to a certain extent. However, the inherent features of a particular property may defy this trend if the site has a particular advantage over another.

Land values are based on the merits or otherwise of the location, amenity, services, surrounding development etc. of the individual property in comparison with available market evidence.

The sales range from \$34/m² to \$168/m² per site area the latter being for land deemed superior access and location. The best evidence is a site close to the subject (sale No 2) and sold for \$136/m² per site area. Sale No 3 is a very large block in a remote location and is deemed inferior. Sale No 4 is deemed a superior location.

Previous court cases when determining compensation for Council losing Public Recreation land have addressed compensation based on what would it cost the council to replace the land if it was deprived of it. In arriving at this conclusion the court considered what are the immediate market conditions in and around the subject property and the supply and demand factors plus the physical attributes of the land.

Taking everything into consideration it is my opinion that the subject land assuming it has access to a public road and not having any impediment to the clearing the land for the use of public recreation should be valued somewhere between sale 1 & 3 at \$100/m². A prospective prudent purchaser would taking into account the surrounding values when determining what he should pay for the land.

Calculations: $$100/m^2$ per site area x 3,000 m^2 = as say $300,000.$

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I have estimated this Value at \$75,000.

VALUATION:

The Current Market Value for land located within lot 1 DP 1139826 as at the 27 July 2016 as per details referred to in this report is considered to be: \$300,000.

Added value of VPA \$75,000

Jd 2

Errol Ferdinands AAPI (Val) Certified Practising Valuer

QUALIFICATIONS AND DISCLAIMERS:

- 1. The Valuer has no pecuniary interest in the said property past, present or prospective, and the opinion expressed is free of any bias in this regard. The Valuation has been made in conformity with the Code of Professional Ethics and Conduct laid down by the Australian Property Institute.
- 2. This report has been prepared for the private and confidential use of Northern Beaches Council. It should not, without the express written authority be reproduced in whole or in part or relied upon by any other party for any purpose. My warning is registered here, that any party, other than those specifically named in this paragraph, should obtain their own valuation before acting in any way in respect of the subject property.
- 3. This valuation is current at the date of valuation only.
- 4. GST is additional to the current market value.

